

**What do we know about R&D spillovers and productivity?  
Meta-analysis evidence on heterogeneity and statistical power**

**ONLINE APPENDIX**

**Box 1: Sources of heterogeneity in the evidence base**

We extract information to identify a wide range of moderating factors that may explain the variation in reported effect-size estimates. These factors are modelled through a set of binary (*Z*) variables that moderate the magnitude of the effect-size estimates and a set of continuous (*X*) variables that capture the sources of selection bias. Box 1 below provides a summary of the moderating factors and their relevance in the research field.

First, R&D spillovers are not observable in the data at hand. The common practice is to construct an external R&D (knowledge) stock, *S*, which may generate different spillover types depending on the channels through which external knowledge is diffused (Griliches, 1992; Hall et al., 2010).

One channel is technological proximity between the sources and recipients of the spillover effects. In this case, the spillover pool is constructed by using weights that reflect proximity in the technology space. Such pools are considered as sources of *knowledge spillovers* because the latter are not mediated through bilateral transactions between the sources and recipients of knowledge externalities (Cincera and Van Pottelsberghe de La Potterie, 2001; Griliches, 1992; Hall et al., 2010; Mohnen, 1996; Verspagen, 1997). The reported estimate is also described as knowledge spillover effect when the spillover pool is constructed with equal weights (pure knowledge spillovers) or with weights that reflect geographical distance (spatial knowledge spillovers).

Country-level studies use bilateral import shares (see, Coe and Helpman, 1995) whereas some industry-level utilise intermediate input flows between industries (see, Biatour et al., 2011). In line with the literature, we classify the evidence based on such weights as *rent spillover effects*, which arise from the wedge between market prices paid by the buyers and the quality-adjusted true prices not observed in the data (Griliches, 1979; 1992).<sup>1</sup>

There is less clarity about how to characterise the external knowledge pools when the weights capture the intensity of bilateral transactions in knowledge-intensive goods/services (e.g., patent flows/citations; R&D collaborations, movements of R&D personnel, etc.). Mohnen (1996) and Verspagen (1997) classify such pools as knowledge spillovers. However, Griliches (1992) and Hall et al. (2010) argue that such externalities do not fit the theoretical concept of knowledge externality.

Some primary studies (e.g., Keller, 1998; Krammer, 2010) argue for double weighting in the construction of international spillovers: one weight to capture the intensity of bilateral import shares and one to reflect the spillover recipient's openness to 'trade'. The latter assumes that a country that is more open to trade would derive a higher level of benefit from R&D externalities compared to another faced with the same pool but is less open to trade. Hence a further source of heterogeneity is whether the spillover pool is single-weighted (eq. 1a) or double-weighted (eq. 1b).

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<sup>1</sup> Market prices are expected to be lower than quality-adjusted prices unless the innovative supplier has monopoly power.

A third source of heterogeneity is the unit of analysis – i.e., whether the data is at the firm, industry or country/region levels. At each level, the productivity effects of the external R&D stock may co-exist with adverse effects stemming from: (i) technological obsolescence (creative destruction) caused by competitors' R&D investments (Aghion et al., 2014; Aghion and Howitt, 1992; Schumpeter, 1942); and (ii) product-market competition whereby R&D investors expand their market shares at the expense of non-investors (Bloom et al., 2013). Hence, the net productivity effects due to spillovers may differ depending on the level of analysis and the speed with which the countervailing effects unfolds at each level.

Finally, heterogeneity in the evidence base can result from between-study and within-study variations with respect to sample characteristics (e.g., high *versus* low R&D-intensity firms or industries), model specification (e.g., number of spillover types included in the model), estimation methods (standard OLS, dynamic OLS, panel cointegration, instrumental variable estimations, etc.), data period (relatively old or recent data), and publication types (journal articles, working papers, reports, etc.).

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## Box 2: Hierarchical specifications for bivariate and multi-variate meta-regression models

We propose a hierarchical model (HM) estimator to take account of a well-known feature of the meta-analysis data, where primary studies report multiple effect-size estimates and the latter may be correlated due to dependence on a given data source, estimator or time period or a combination thereof. The HM takes account of such dependencies by allowing for a more general covariance structure where effect-size estimates from the same study can be correlated.

The underlying model for the average effect size is that of Egger et al. (1997):

$$effect\_size_i = \beta + \alpha SE_i + \xi_i \quad (A1)$$

Using the inverse of the squared standard error as weights to address heteroskedasticity, the precision-effect and funnel-asymmetry tests (PET/FAT) are based on:

$$t_i = \alpha + \beta \left(1/SE_i\right) + \omega_i \quad (A2)$$

The common practice is to estimate A1 with ordinary least squares (OLS). However, OLS would be inappropriate if within-study dependence (i.e., intra-study correlation) exists. This is because: (i) the sample size is exaggerated due to treatment of all effect-size estimates as independent observations; and (ii) the risk of rejecting the null hypothesis erroneously (type-I error) is higher (Snijders and Bosker, 2012).

To address these issues, the bivariate hierarchical models (HMs) for PET/FAT can be stated as follows:

$$t_{ij} = \alpha^{RI2} + \beta^{RI2} \left(1/SE_{ij}\right) + h_{0j}^{RI2} + u_{ij}^{RI2} \quad (A3)$$

$$t_{ij} = \alpha^{RIS2} + \beta^{RIS2} \left(1/SE_{ij}\right) + h_{0j}^{RIS2} + h_{1j}^{RIS2} \left(1/SE_{ij}\right) + u_{ij}^{RIS2} \quad (A4)$$

Here, subscript  $i$  denotes effect-size estimate (level-1 observation) and  $j$  denotes primary-study (level-2 cluster). The random-effect components ( $h_0$ ) denote study-specific intercepts whereas those with subscript denote study-specific slopes for the relationship between the t-value and precisions. Finally, of the superscripts,  $RI2$  indicates two-level HM with random intercepts only in (A3) and  $RIS2$  indicates two-level HM with random-intercepts and slopes in (A4).

If the HM in A3 or A4 is preferred against a weighted least squares (WLS) specification and if the average effect-size estimate is statistically significant, the PEESE versions of the HM specifications can be stated as follows:

$$t_{ij} = \gamma^{RI2} \left(1/SE_i\right) + \varphi^{RI2} SE_i + h_{0j}^{RI2} + u_{ij}^{RI2} \quad (A5)$$

$$t_{ij} = \gamma^{RIS2} \left(1/SE_i\right) + \varphi^{RIS2} SE_i + h_{0j}^{RIS2} + h_{1j}^{RIS2} \left(1/SE_{ij}\right) + u_{ij}^{RIS2} \quad (A6)$$

We rely on likelihood ratio (LR) tests to choose between HMs and WLS or between different HM specifications. The test compares different assumptions about the variance of the reported effect-size estimates, which is assumed to be distributed around the ‘true’ effect ( $\gamma$ ) with a variance of  $\theta_i$ .

$$effect\_size_i \sim N(\gamma, \theta_i) \quad (A7)$$

The WLS assume that individual variances are just a multiple of the idiosyncratic error variance ( $\emptyset\sigma_i^2$ ). In contrast, the hierarchical models assume an additive variance structure in which the random-effect variances ( $\tau^2$ ) correspond to different assumptions about between-study heterogeneity. These assumptions can be stated as follows:

$\theta_i^{WLS} = \emptyset\sigma_i^2$	WLS
$\theta_i^{RI2} = \sigma_i^2 + \tau_{01}^2$	Two-level HM with random intercepts at the study level
$\theta_i^{RIS2} = \sigma_i^2 + \tau_{01}^2 + \tau_{11}^2$	Two-level HM with random intercepts and random slopes

The null hypothesis in the LR tests is that the restricted model (the model with one or several random-effect variances restricted to zero) is nested within the unrestricted model. A rejection of the null hypothesis indicates that the unrestricted model (the HM with more complex heterogeneity structure) fits the data better than the restricted model, which can be a WLS model with no additive term for heterogeneity or a HM with a relatively simpler heterogeneity structure.

One drawback of the HMs is that they assume normality of the model residuals and this is more explicit compared to WLS. However, violation of the normality assumption affects the confidence intervals but not the coefficient estimates. Therefore, we are of the view that HMs are capable of addressing a wide range of estimation issues with little or no cost in terms of consistency (Demidenko, 2004; McCulloch et al., 2008; Snijder and Bosker, 2012).

The HM framework for the bivariate meta-regression outlined above applies directly to a multivariate meta-regression context that allows for modelling the observed sources of heterogeneity. Augmented with covariates that capture observed sources of heterogeneity, the WLS and HM versions of the multivariate meta-regression can be stated as follows:

$$t_{ij} = \alpha^{WLS} + \beta^{WLS}(1/SE_{ij}) + \sum_m \gamma_m^{WLS} Z_m(1/SE_{ij}) + \sum_k \gamma_k^{WLS} X_k + \varepsilon_{ij}^{WLS} \quad (A8)$$

$$t_{ij} = \alpha^{HM} + \beta^{HM}(1/SE_{ij}) + \sum_m \gamma_m^{HM} Z_m(1/SE_{ij}) + \sum_k \gamma_k^{HM} X_k + h_{0j} + h_{1j}(1/SE_{ij}) + \varepsilon_{ij}^{HM} \quad (A9)$$

Here  $Z$  is a vector of  $M$  binary variables that control for moderating factors that affect the reported effect sizes; whereas  $X$  is a vector of continuous variables that affect the selection bias. The  $Z$  variables are divided with the standard error of the primary-study estimates to capture their effects on the average effect. The  $X$  variables, however, are not divided by the standard errors to capture their effects on selection bias. Equation A6 is a two-level HM with random intercepts; whereas A7 is a two-level HM with random intercepts and slopes at the study level. The choice between restricted and unrestricted models is based on LR tests indicated above.

## References

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**Table A1 - Spillovers and Productivity: Overview of the Evidence Base**

Study	Pub type	Data type	Estimation method	Unit of analysis	Unit count	Country	Data start	Data end	Mean effect size	Median effect size	median t-value	No. of est.	Spillover type	Spillover weight
Acharya and Keller (2009)	Jnl	Panel	OLS	Country/Industry	17	Mixed	1973	2002	0.151	0.129	5.083	102	Knowledge	Unweighted
Adam and Jaffe (1996)	Jnl	Panel	Non-Linear LS	Firm	80	US	1974	1988	0.175	0.215	9.150	6	Knowledge	Tech proximity
Aiello and Cardarmone (2005)	Jnl	Panel	GLS/GMM	Firm	1017	Italy	1995	2000	0.011	0.012	3.995	4	Knowledge	Tech proximity
Aldieri and Cincera (2009)	Jnl	Panel	GMM	Firm	808	US	1988	1997	0.500	0.500	17.777	4	Knowledge	Tech proximity/Distance
Belitz and Molders (2016)	Jnl	Panel	Cointegration/FE	Country	77	Mixed	1990	2008	0.034	0.036	3.500	19	Knowledge/Rent	FDI/Import shares
Biatour et al (2011)	WP	Panel	Dynamic	Industry	21	Belgium	1987	2007	0.089	0.090	1.630	27	Mixed/Rent	Patent/Input-Output Flows
Bitzer and Geishecker (2006)	Jnl	Panel	GLS	Industry_Country	170	Mixed	1973	2000	0.009	0.017	4.375	8	Rent	Import shares
Bitzer and Kerekes (2008)	Jnl	Panel	GLS	Industry_country	10	Mixed	1973	2000	0.019	0.015	7.103	18	Rent/Knowledge	Import shares shares/FDI
Bloch (2013)	Jnl	Panel	FE	Firm	n.a.	Denmark	1997	2005	0.052	0.062	2.952	5	Knowledge	Tech proximity
Bloom et al. (2013)	Jnl	Panel	OLS/2SLS	Firm	n.a.	US	1981	2001	0.165	0.191	4.125	5	Knowledge	Tech proximity
Braconier and Sjöholm (1998)	Jnl	Panel	OLS	Industry	49	Mixed	1979	1991	-0.015	-0.014	1.260	7	Knowledge	Unweighted
Braconier et al. (2001)	Jnl	Panel	OLS/FE/RE	Firm	66	Sweden	1978	1994	0.009	0.017	0.850	19	Knowledge	Tech proximity/FDI
Branstetter (2001)	Jnl	Panel	Diff	Firm	209	Japan/US	1985	1989	0.371	0.449	1.412	4	Mixed	Patent
Bronzini and Piselli (2009)	Jnl	Panel	Cointegration	Region	19	Italy	1985	2001	0.405	0.405	13.824	2	Knowledge	Distance
Cincera (2005)	Jnl	Panel	Diff/GMM/FE	Firm	625	Mixed	1988	1994	0.573	0.590	3.582	9	Knowledge	Tech proximity
Coe et al (1997)	Jnl	Panel	Diff	Country	77	Mixed	1971	1990	-0.010	0.061	2.813	15	Rent/Knowledge	Import shares /Unweighted
Coe et al (2009)	Jnl	Panel	FE	Country	24	Mixed	1971	2004	0.079	0.049	3.300	24	Knowledge/Rent	Unweighted/Import shares
del Barrio-Castro et al (2002)	Jnl	Panel	Cointegration	Country	21	Mixed	1966	1995	0.117	0.117	2.485	2	Rent	Import shares
Edmond (2001)	Jnl	Panel	FE	Country	21	Mixed	1971	1990	0.222	0.200	8.429	7	Rent/Knowledge	Import shares/Unweighted
Engelbrecht (1997)	Jnl	Panel	GLS/OLS	Country	21	Mixed	1971	1985	0.280	0.249	4.304	11	Rent	Import shares
Frantzen (2000)	Jnl	Panel	Cointegration/OLS	Country	21	Mixed	1991	1980	0.271	0.219	3.914	10	Rent	Import shares
Frantzen (2002)	Jnl	Panel	Cointegration/OLS	Industry_Country	308	Mixed	1972	1994	0.169	0.164	9.765	42	Rent	Import shares
Funk (2001)	Jnl	Panel	Cointegration/OLS	Country	22	Mixed	1971	1990	0.112	0.059	2.530	15	Rent	Import shares
Griffith et al (2006)	Jnl	Panel	GMM/OLS	Firm	188	UK	1990	2000	0.174	0.154	1.582	46	Mixed/Knowledge	Patent/Unweighted
Guellec and Van Pottelsberghe (2001)	Jnl	Panel	3SLS/GLS	Country	16	Mixed	1980	1998	0.094	0.092	7.885	6	Knowledge	Tech proximity
Guellec and Van Pottelsberghe (2004)	Jnl	Panel	3SLS	Country	16	Mixed	1980	1998	0.398	0.398	39.015	2	Knowledge	Tech proximity
Gutierrez and Gutierrez (2003)	Jnl	Panel	Coint./FM/DOLS	Country	47	Mixed	1970	1992	0.517	0.531	3.068	4	Rent	Import shares
Harhoff (2000)	Jnl	Survey	OLS	Firm	439	Germany	1977	1989	-0.016	-0.013	-0.412	4	Knowledge	Tech proximity
Hejazi and Safarian (1999)	Jnl	Panel	OLS	Country	20	Mixed	1971	1990	0.081	0.089	3.615	8	Rent/Knowledge	Import shares/FDI
Higon (2007)	Jnl	Panel	Coint/MG/PMG	Industry	8	UK	1970	1997	0.598	0.215	0.578	8	Rent	Import shares
Jacobs et al (2002)	Jnl	Panel	FE	Industry	11	Netherlands	1973	1992	0.962	0.926	5.144	5	Rent	Import shares/Input-Output Flows
Jaffe (1988)	Jnl	CrS	OLS	Firm	391	US	1972	1977	0.082	0.094	2.102	4	Knowledge	Tech proximity

Jaffe (1989)	Jnl	Panel	OLS	Firm	432	US	1973	1979	0.128	0.128	3.368	1	Knowledge	Tech proximity
Johnson and Evenson (1999)	Jnl	Panel	OLS	Country	6	Mixed	1973	1987	0.143	0.143	2.875	2	Knowledge	Unweighted
Kao et al. (1999)	Jnl	Panel	Coint/Dyn/OLS	Country	22	Mixed	1971	1990	0.167	0.114	3.269	16	Rent	Import shares
Ke and Luger (1996)	Jnl	CrS	OLS	Firm	210	US	1991	1991	0.094	0.093	1.529	6	Knowledge	Unweighted
Keller (1998)	Jnl	Panel	OLS	Country	22	Mixed	1971	1990	0.186	0.156	11.167	9	Rent	Import shares
Krammer (2010)	Jnl	Panel	Cointegration/FE	Country	47	Mixed	1990	2006	0.065	0.029	4.322	42	Rent/Knowledge	Import shares/FDI
Kwon (2004)	WP	Panel	GLS	Industry	34	Japan	1970	1998	-0.440	-0.378	-0.595	8	Knowledge/Rent	Tech proximity/Input-Output Flows
Lee (2005)	Jnl	Panel	Coint/OLS/Dyn/FE	Country	17	Mixed	1971	2000	0.031	0.032	2.569	40	Mixed/Knowledge/Rent	Patent/Tech Proximity/Import shares
Lee (2006)	Jnl	Panel	Cointegration/OLS	Country	16	Mixed	1981	2000	0.049	0.031	2.302	27	Rent/Knowledge	Import shares/FDI
Lehto (2007)	Jnl	Panel	2SLS/OLS/GLS	Firm	2171	Finland	1987	1998	-0.013	0.014	3.400	39	Knowledge	Unweighted
Lichtenberg and Van Pottelsberghe (1998)	Jnl	Panel	FE	Country	22	Mixed	1971	1990	-0.514	0.058	2.926	14	Rent	Import shares
Lopez-Pueyo et al (2008)	Jnl	Panel	Cointegration/OLS	Industry_country	10	Mixed	1979	2000	0.125	0.123	3.962	26	Knowledge	Tech proximity
Los and Verspagen (2000)	Jnl	Panel	Unspecified/FE/RE	Firm	680	US	1977	1991	0.389	0.393	8.485	48	Knowledge/Mixed	Tech proximity/Unweighted/Patent
Lumenga-Neso et al (2005)	Jnl	Panel	OLS	Country	22	Mixed	1971	1990	0.156	0.200	3.774	9	Rent/Knowledge	Import shares/Unweighted
Lychagin et al (2016)	Jnl	Panel	OLS/GMM	Firm	1383	US	1970	2000	0.462	0.654	3.250	29	Knowledge	Tech proximity/Distance
Mevicar (2002)	Jnl	Panel	Non-Linear LS	Industry	7	UK	1973	1992	0.464	-0.288	-1.889	4	Rent/Knowledge	Import shares/FDI/Unweighted
Negassi (2009)	Jnl	Panel	3SLS	Firm	2763	France	1990	1996	0.093	0.094	1.806	6	Knowledge/Rent	Tech proximity/Import shares
Orlando (2004)	Jnl	Panel/CrS	Diff/FE/OLS	Firm	515	US	1972	1995	0.006	0.003	0.875	24	Knowledge	Unweighted/Distance
Ornaghi (2006)	Jnl	Panel	GMM	Firm	3151	Spain	1991	1999	0.033	0.019	2.035	12	Knowledge	Size proximity
Parameswaran (2009)	Jnl	Panel	Unspecified	Firm	2100	India	1992	2001	0.057	0.044	3.192	3	Knowledge	Tech proximity
Park (1995)	Jnl	Panel	RE/OLS/FE	Country	10	Mixed	1970	1987	0.167	0.172	2.679	16	Knowledge	Tech proximity
Park (2004)	Jnl	Panel	OLS	Country	22	Mixed	1971	1990	0.079	0.072	5.224	14	Rent/Knowledge	Import shares/Student Flows
Raut (1995)	Jnl	Panel	RE/FE/OLS/3SLS	Firm	192	India	1975	1986	0.120	0.095	3.340	19	Knowledge	Unweighted
Van Pottelsberghe and Lichtenberg (2001)	Jnl	Panel	Diff/FE	Country	13	Mixed	1971	1990	0.065	0.053	5.308	19	Rent/Knowledge	Import shares/FDI
Verspagen (1997)	Jnl	Panel	FE/RE	Industry_country	22	Mixed	1974	1992	0.073	0.061	2.905	48	Knowledge/Mixed	Tech proximity/Patent
Wang and Chao 2008	Jnl	Panel	OLS	Firm	72	Taiwan	1994	2000	0.195	0.195	1.710	2	Knowledge	Unweighted
Xu and Wang (1999)	Jnl	Panel	OLS	Country	21	Mixed	1983	1990	0.063	0.062	2.241	30	Knowledge/Rent	Distance/Import shares/Export
Zhu and Jeon (2007)	Jnl	Panel	Cointegration/OLS	Country	22	Mixed	1981	1998	0.072	0.064	5.525	18	Knowledge/Rent	FDI/Import shares/Total Trade
<b>TOTAL</b>									<b>0.126</b>	<b>0.070</b>	<b>3.323</b>	<b>983</b>		

Notes: Jnl is Journal article, WP is working paper, CrS is Cross Section

**Table A2 - Own R&D and Productivity: Overview of the Evidence Base**

Study	Pub type	Data type	Estimation method	Unit of analysis	Unit count	Country	Data start	Data end	Mean effect size	Median effect size	median t-value	No. of est.
Acharya and Keller (2009)	Jnl	Panel	OLS	Country	17	Mixed	1973	2002	0.112	0.108	7.286	45
Adam and Jaffe (1996)	Jnl	Panel	Non-Linear LS	Firm	80	US	1974	1988	0.043	0.040	8.750	6
Aiello and Cardarone (2005)	Jnl	Panel	GLS/GMM	Firm	1017	Italy	1995	2000	0.070	0.068	5.410	4
Aldieri and Cincera (2009)	Jnl	Panel	GMM	Firm	808	US	1988	1997	0.230	0.230	14.706	3
Belitz and Molders (2016)	Jnl	Panel	Cointegration/FE	Country	77	Mixed	1990	2008	0.008	0.009	1.550	14
Biatour et al. (2011)	WP	Panel	Dynamic	Industry	21	Belgium	1987	2007	0.076	-0.030	-0.460	11
Bitzer and Geishecker (2006)	Jnl	Panel	GLS	Industry_Country	170	Mixed	1973	2000	0.043	0.043	3.720	5
Bloch (2013)	Jnl	Panel	FE	Firm	n.a.	Denmark	1997	2005	0.212	0.206	6.629	4
Bloom et al. (2013)	Jnl	Panel	OLS/2SLS	Firm	n.a.	US	1981	2000	0.046	0.043	6.143	5
Braconier and Sjöholm (1998)	Jnl	Panel	OLS	Industry	49	Mixed	1979	1991	-0.071	-0.062	1.820	6
Braconier et al. (2001)	Jnl	Panel	RE/FE/OLS	Firm	66	Sweden	1978	1994	0.038	0.043	4.150	8
Branstetter (2001)	Jnl	Panel	Diff	Firm	209	Japan/US	1985	1989	0.187	0.187	1.607	2
Bronzini and Piselli (2009)	Jnl	Panel	Cointegration	Region	19	Italy	1985	2001	0.029	0.029	71.25	2
Cincera (2005)	Jnl	Panel	FE/diff/GMM	Firm	625	Mixed	1988	1994	0.250	0.245	11.074	6
Coe et al (2009)	Jnl	Panel	FE	Country	24	Mixed	1971	2004	0.098	0.096	8.685	22
del Barrio-Castro et al (2002)	Jnl	Panel	Cointegration	Country	21	Mixed	1966	1995	0.043	0.043	1.298	2
Edmond (2001)	Jnl	Panel	FE	Country	21	Mixed	1971	1990	0.060	0.064	7.789	8
Engelbrecht (1997)	Jnl	Panel	GLS/OLS	Country	21	Mixed	1971	1985	0.090	0.090	6.700	11
Frantzen (2000)	Jnl	Panel	Cointegration/OLS	Country	21	Mixed	1991	1980	0.079	0.091	3.176	10
Funk (2001)	Jnl	Panel	Cointegration/OLS	Country	22	Mixed	1971	1990	0.077	0.075	5.080	12
Griffith et al (2006)	Jnl	Panel	GMM/OLS	Firm	188	UK	1990	2000	0.022	0.024	2.039	12
Guellec and Van Pottelsberghe (2001)	Jnl	Panel	GLS/3SLS	Country	16	Mixed	1980	1998	0.024	0.024	5.400	6
Guellec and Van Pottelsberghe (2004)	Jnl	Panel	3SLS	Country	16	Mixed	1980	1998	0.116	0.116	61.190	2
Gutierrez and Gutierrez (2003)	Jnl	Panel	Coint./FM/DOLS	Country	47	Mixed	1970	1992	0.236	0.062	3.046	4
Harhoff (2000)	Jnl	Survey	OLS	Firm	439	Germany	1977	1989	0.068	0.068	2.429	4
Hejazi and Safarian (1999)	Jnl	Panel	OLS	Country	20	Mixed	1971	1990	0.097	0.096	8.665	6
Higon (2007)	Jnl	Panel	Coint/MG/PMG	Industry	8	UK	1970	1997	0.309	0.313	2.617	4
Jacobs et al. (2002)	Jnl	Panel	FE	Industry	11	Netherland	1973	1992	0.315	0.336	8.205	4
Jaffe (1989)	Jnl	Panel	OLS	Firm	432	US	1973	1979	0.031	0.031	2.583	1
Johnson and Evenson (1999)	Jnl	Panel	OLS	Country	6	Mixed	1973	1987	0.052	0.052	4.410	1
Kao et al. (1999)	Jnl	Panel	Coint/Dyn/OLS	Country	22	Mixed	1971	1990	0.089	0.091	4.688	16
Keller (1998)	Jnl	Panel	OLS	Country	22	Mixed	1971	1990	0.054	0.047	10.778	9
Krammer (2010)	Jnl	Panel	Cointegration/FE	Country	47	Mixed	1990	2006	0.071	0.063	4.286	21
Lee (2005)	Jnl	Panel	Coint/Dyn/OLS/FE	Country	17	Mixed	1971	2000	0.040	0.026	3.922	20
Lee (2006)	Jnl	Panel	Cointegration/OLS	Country	16	Mixed	1981	2000	0.039	0.033	0.848	10

Lehto (2007)	Jnl	Panel	2SLS/OLS/GLS	Firm	2171	Finland	1987	1998	0.028	0.031	5.200	15
Lichtenberg and Van Pottelsberghe (1998)	Jnl	Panel	FE	Country	22	Mixed	1971	1990	0.077	0.082	9.556	10
Lopez-Pueyo et al. (2008)	Jnl	Panel	Cointegration/OLS	Industry_Country	10	Mixed	1979	2000	0.335	0.158	10.489	12
Lumenga-Neso et al. (2005)	Jnl	Panel	OLS	Country	22	Mixed	1971	1990	0.042	0.023	0.852	9
Lychagin et al. (2016)	Jnl	Panel	OLS/GMM	Firm	1383	US	1970	2000	0.019	0.006	0.720	15
Mcvicar (2002)	Jnl	Panel	Non-Linear LS	Industry	7	UK	1973	1992	0.032	0.032	2.286	1
Negassi (2009)	Jnl	Panel	3SLS	Firm	2763	France	1990	1996	0.157	0.157	1.809	2
Orlando (2004)	Jnl	Panel	Diff/FE/OLS	Firm	515	US	1972	1995	-0.005	0.039	3.194	6
Ornaghi (2006)	Jnl	Panel	GMM	Firm	3151	Spain	1991	1999	0.093	0.098	4.261	9
Parameswaran (2009)	Jnl	Panel	Unspecified	Firm	2100	India	1992	2001	0.001	0.002	2.000	3
Park (1995)	Jnl	Panel	RE/OLS/FE	Country	10	Mixed	1970	1987	0.096	0.091	2.014	16
Park (2004)	Jnl	Panel	OLS	Country	22	Mixed	1971	1990	0.049	0.057	5.750	8
Raut (1995)	Jnl	Panel	RE/FE/OLS/3SLS	Firm	192	India	1975	1986	0.008	0.008	1.490	19
Van Pottelsberghe and Lichtenberg (2001)	Jnl	Panel	Diff/FE	Country	13	Mixed	1971	1990	0.052	0.048	3.575	14
Verspagen (1997)	Jnl	Panel	FE/RE	Industry_Country	22	Mixed	1974	1992	0.076	0.076	3.665	24
Wang and Chao (2008)	Jnl	Panel	OLS	Firm	72	Taiwan	1994	2000	0.118	0.118	5.345	2
Xu and Wang (1999)	Jnl	Panel	OLS	Country	21	Mixed	1983	1990	0.051	0.029	1.493	20
Zhu and Jeon (2007)	Jnl	Panel	Cointegration/OLS	Country	22	Mixed	1981	1998	0.060	0.061	7.720	12
<b>TOTAL</b>									<b>0.078</b>	<b>0.061</b>	<b>4.261</b>	<b>503</b>

Notes: Jnl is Journal article, WP is working paper, CrS is Cross Section



**Table A3 – Effects size estimates by spillover types (frequency-weighted)**

Dependent variable: t-value	Panel A - PET/FAT					Panel B - PEESE	
	(A1)	(A2)	(A3)	(A4)	(A5)	(B1)	(B4)
Effect ( $\beta$ in PET/FAT, $\gamma$ in PEESE)	0.064** (0.028)	0.052 (0.037)	-0.097 (0.099)	0.058*** (0.012)	0.043 (0.033)	0.097*** (0.026)	0.073*** (0.011)
Selection bias	1.900*** (0.473)	1.259*** (0.418)	2.932*** (0.765)	1.231*** (0.346)	2.285*** (0.339)		
Standard error						1.424 (1.479)	3.203** (1.587)
Obs.	557	96	327	501	983	557	501
Studies	46	6	30	26	60	46	26
Log-likelihood (LL)	-1760.941	-306.995	-932.755	-1472.789	-3064.777	-1766.875	-1474.265
LL (comp. model)	-1853.435	-323.953	-1051.853	-1685.547	-3321.677	-1933.186	-1714.120
LR $\chi^2$	184.987	33.915	238.196	425.516	513.8	332.623	479.709
P > LR $\chi^2$	0	0	0	0	0	0	0
Intra-class correlation	0.103	9.30e-18	0.252	1.51e-13	0.063	0.170	3.32e-14

\*\*\*, \*\*, \* indicates significance at 1%, 5% and 10%. LR  $\chi^2$  is based on likelihood ratio test where the null hypothesis is that the linear model is nested within the multi-level model. (1) is knowledge spillovers; (2) is mixed spillovers; (3) is rent spillovers; (4) is own R&D; (5) is all spillovers types

**Table A4 - Effects size estimates by unit of analysis (frequency-weighted)**

Dependent variable: t-value	Panel A - PET/FAT						Panel B - PEESE				
	(A1)	(A2)	(A3)	(A4)	(A5)	(A6)	(B1)	(B2)	(B3)	(B4)	(B6)
Effect ( $\beta$ in PET/FAT, $\gamma$ in PEESE)	0.102** (0.050)	-0.106* (0.062)	0.030*** (0.010)	0.049*** (0.008)	0.048 (0.041)	0.059*** (0.020)	0.135*** (0.027)	-0.078 (0.060)	0.069*** (0.003)	0.055*** (0.006)	0.073*** (0.019)
Selection bias	1.822** (0.825)	2.513*** (0.648)	2.501*** (0.480)	0.898** (0.441)	2.059** (1.011)	1.263*** (0.409)					
Standard error							-0.004 (0.931)	2.516*** (0.619)	-0.226 (0.911)	18.257** (7.584)	0.655 (1.002)
Obs.	459	223	299	283	89	126	459	223	299	283	126
Studies	26	12	22	25	9	19	26	17	22	25	19
Log-likelihood (LL)	-1408.742	-678.214	-955.515	-705.504	-313.91	-265.875	1408.742	-678.214	-955.515	-705.504	-265.875
LL (comp. model)	-1541.737	-756.472	-1008.283	-817.222	-333.312	-342.706	1541.737	-756.472	1008.283	-817.222	-342.706
LR chi <sup>2</sup>	265.989	156.515	105.535	223.437	38.805	153.662	265.989	156.515	105.535	223.437	153.662
P > LRc <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0
Intra-class correlation	0.037	0.242	0.019	2.55e-16	5.00e-16	0.396	0.100	0.403	0.248	1.13e-15	0.617

\*\*\*, \*\*, \* indicates significance at 1%, 5% and 10%. LR chi<sup>2</sup> is based on likelihood ratio test where the null hypothesis is that the linear model is nested within the multi-level model. (1) is spillovers - country; (2) is spillovers - industry; (3) is spillovers - firm; (4) is own R&D - country; (5) is own R&D - industry; and (6) is own R&D - firm. (1) to (3) is inter-unit only while (4) to (6) is intra-unit only.

**Table A5. Summary statistics for and description of variables**

	Obs.	Mean	Std Dev	Min	Max	Reference Category
<b>Effect-size indicators</b>						
Effect size (elasticity)	983	0.126	0.352	-3.014	4.060	N/A
Standard error of effect size	983	0.055	0.144	0.001	2.276	N/A
t-value	983	4.712	7.109	-	65.8	N/A
				64.857		
Precision	983	86.169	146.319	0.439	999	N/A
<b>Continuous variables</b>						
Log (h-index, journal)	983	3.901	1.049	0	5.407	N/A
Log (citations per study per year)	983	5.116	1.252	0	7.885	N/A
Log (number of observations)	983	7.004	1.547	3.807	9.870	N/A
Log (number of years in data)	983	2.835	0.492	0	3.497	N/A
<b>Publication characteristics</b>						
Journal article	983	0.964	0.185	0	1	Working papers
Publication date after 2000	983	0.721	0.449	0	1	Publication date <=2000
<b>Model specification in primary study</b>						
TFP - Dependent variable is total factor productivity	983	0.586	0.493	0	1	Dependent variable is output or net sales
SPO coefficients in model <=2	983	0.687	0.464	0	1	SPO coefficients in model >2
Firm, industry, country dummy in model	983	0.774	0.418	0	1	Firm, industry, country dummy not in model
Control for own R&D in model	983	0.846	0.361	0	1	No control for own R&D in model
Time dummy in model	983	0.586	0.493	0	1	No control for time dummy in model
Control for capital in model	983	0.184	0.388	0	1	No control for time capital in model
Cobb Douglas human capital model	983	0.057	0.232	0	1	Cobb Douglas standard model
<b>Data and sample characteristics</b>						
Data mid-point <= 1991	983	0.783	0.412	0	1	Data mid-point > 1991
Unit of analysis: country	983	0.467	0.499	0	1	Unit of analysis is industry or firm
Unit of analysis: industry	983	0.060	0.238	0	1	Unit of analysis is country or firm
High R&D-intensity firm, industry	983	0.208	0.406	0	1	Low or mixed R&D intensity firm, industry
North American (US and Canada) data	983	0.131	0.338	0	1	Non-North American sample
South Asian data	983	0.103	0.304	0	1	Non-South Asian data sample
OECD data	983	0.729	0.444	0	1	Non-OECD sample
Panel data	983	0.982	0.134	0	1	Cross-section
<b>Spillover characteristics</b>						
Based on asymmetric weights	983	0.195	0.397	0	1	Symmetric weights

Unweighted	983	0.251	0.434	0	1	Weighted
Based on R&D investment	983	0.109	0.313	0	1	R&D capital
Knowledge spillover	983	0.567	0.496	0	1	Mixed and rent spillover
Rent spillover	983	0.336	0.471	0	1	Mixed and knowledge spillover
<b>Estimation method</b>						
Panel cointegration	983	0.172	0.378	0	1	Estimation is not based on panel cointegration
Instrumental variable (IV) estimation	983	0.033	0.178	0	1	Estimation is not based on an IV
Estimation with differenced data	983	0.044	0.205	0	1	Estimations is not with differenced data
GMM estimation	983	0.072	0.289	0	1	Estimation is not GMM based

Notes: N/A- not applicable. Reference category is identified when the binary variable is zero.

**Table A6 - Multivariate meta-regression analysis (general model)**

<b>Dependent Variable: t-Value</b>	(1)	(2)	(3)	(4)
Precision	0.217** (0.103)	0.112 (0.127)	0.250*** (0.047)	0.213** (0.106)
<b>Publication characteristics</b>				
Journal article	-0.199** (0.083)	-0.129 (0.088)	-0.240*** (0.036)	-0.236*** (0.069)
Log of H index	0.458 (0.386)	0.495*** (0.156)	0.142 (0.683)	0.083 (0.911)
Publication date after 2000	-0.047 (0.032)	-0.011 (0.043)	-0.106*** (0.012)	-0.134*** (0.035)
Log of citations	-0.318 (0.345)	0.097 (0.271)	-0.285 (0.574)	0.863 (1.078)
<b>Model specification</b>				
TFP - Dependent variable is total factor productivity	-0.005 (0.026)	-0.024 (0.038)	0.002 (0.015)	-0.065* (0.037)
SPO coefficients in model <=2	0.040*** (0.010)	0.025** (0.012)	0.045*** (0.008)	0.055** (0.021)
Control for own R&D in model	-0.059*** (0.019)	-0.025 (0.019)	-0.034*** (0.012)	0.011 (0.027)
Firm/Industry/country dummies in model	0.035 (0.032)	0.078*** (0.025)	0.029** (0.011)	0.056** (0.022)
Year dummies in model	0.046 (0.032)	0.113** (0.044)	0.034*** (0.008)	0.060*** (0.022)
Cobb Douglas human capital model	-0.035 (0.049)	-0.056 (0.045)	0.007 (0.014)	0.029 (0.027)
Control for capital in model	-0.003	0.004	0.001	0.017

	(0.010)	(0.009)	(0.010)	(0.020)
<b>Data and sample characteristics</b>				
Unit of analysis: country	0.077**	0.153***	0.033**	0.087**
	(0.032)	(0.055)	(0.014)	(0.043)
Unit of analysis: industry	-0.197***	-0.150*	-0.213***	-0.169**
	(0.062)	(0.084)	(0.026)	(0.066)
High R&D-intensity firm, industry	-0.031	-0.055**	-0.025*	-0.031
	(0.025)	(0.027)	(0.014)	(0.032)
North American (US&Canada) data	0.005	-0.001	0.003	-0.024
	(0.007)	(0.008)	(0.007)	(0.029)
South Asian data	0.054	0.010	0.098***	0.108**
	(0.037)	(0.054)	(0.015)	(0.045)
OECD data	0.122**	0.084	0.152***	0.125**
	(0.054)	(0.068)	(0.025)	(0.061)
Data mid-point <= 1991	-0.069**	-0.105**	-0.050***	-0.065**
	(0.034)	(0.051)	(0.012)	(0.030)
Panel data	0.000	0.000	-0.001	-0.001
	(0.005)	(0.001)	(0.005)	(0.002)
Log of number observations	0.305	0.291	0.613	0.809*
	(0.249)	(0.218)	(0.384)	(0.460)
Log of number of years of data used	0.011	0.270	-0.342	0.733
	(0.625)	(0.394)	(0.942)	(0.823)
<b>Spillover characteristics</b>				
Based on asymmetric weights	0.025***	0.049	0.024***	0.045
	(0.007)	(0.041)	(0.006)	(0.028)
Unweighted	0.002	0.003	0.005	0.003
	(0.003)	(0.004)	(0.003)	(0.004)
Knowledge spillover	-0.007	-0.020	-0.007	-0.013
	(0.013)	(0.035)	(0.012)	(0.023)
Rent spillover	-0.012	-0.031	-0.019	-0.047*
	(0.014)	(0.040)	(0.012)	(0.024)
Based on R&D investment	0.076	0.015	0.192***	-0.029
	(0.064)	(0.048)	(0.029)	(0.106)
<b>Estimation method</b>				
Estimation with differenced data	-0.005	-0.005***	-0.005	-0.005***
	(0.003)	(0.002)	(0.003)	(0.002)
Estimation takes account of panel cointegration	-0.008	-0.008***	-0.010*	-0.014
	(0.005)	(0.002)	(0.005)	(0.009)
Instrumental variable (IV) estimation	-0.011	0.007	-0.003	0.038
	(0.007)	(0.019)	(0.007)	(0.039)
GMM estimation	0.002	0.002	-0.002	-0.003
	(0.014)	(0.002)	(0.015)	(0.005)
Constant	0.238	-2.204	0.230	-8.014*
	(2.635)	(1.845)	(4.157)	(4.496)
Observations	983	983	983	983
Studies	60	60	60	60
Log-likelihood (HM)	-3010.995	-173.779	-3047.347	-183.794
LR Test chi2	106.157	2075.594	414.352	4481.363
P> chi2	0.000	0.000	0.000	0.000
converged	Yes	Yes	Yes	Yes
Log-likelihood (least-squares)	-3119.523	NA <sup>†</sup>	-3119.523	NA <sup>†</sup>

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1. (1) is random intercepts and slopes HM, **without** frequency weights; (2) is random intercepts and slopes HM, **with** frequency weights; (3) is random intercepts only HM, **without** frequency weights; (4) is random intercepts only HM, **with** frequency weights. † log-likelihood statistics for the comparative model is not reported when the HM is estimated with frequency weights. 3-level HM specification was rejected by LR test.

### Box 3: Choosing the model averaging technique

Multivariate meta-regression model selection has either been ad hoc or reliant on a general-to-specific (g-t-s) modelling routine where insignificant variables are dropped one at a time until all remaining variables are significant. Nevertheless, the g-t-s routine overlooks the fact that model selection and parameter estimation are a combined exercise and that model selection influences the estimated parameters (Magnus et al., 2010: 1331). Several studies demonstrate that biases associated with ignoring model selection can be serious (Danilov and Magnus, 2004; Leeb and Pötscher, 2005; 2006). Therefore, in this study, we rely on a weighted-average least squares (WALS) routine that addresses model uncertainty by combining ideas from Bayesian and frequentist model averaging methods. The box below summarises the methodological issues involved and the evidence on relative performance of the WALS routine.

The Bayesian model-averaging (BMA) method for addressing model uncertainty in multi-variate meta-regression has been suggested by Iršová and Havránek (2013) and Havránek (2015) among others. Other applications of the BMA method in meta-analysis of economics and business research include Awaworyi Churchill and Yew (2017), Campos et al. (2019), and Cuaresma et al. (2014). The method's main advantage is that it takes account of model and parameter uncertainty at the same time. However, it requires information about prior beliefs and different prior distributions can lead to different results in terms of posterior means for the coefficients and posterior inclusion probabilities for the covariates. In addition, the BMA is computationally intensive. Meta-analysts tend to reduce the computation time cost by selecting a large set of *focus variables* - i.e., by keeping the set of *auxiliary variables* small. However, this choice may exacerbate the prior belief problem because there is no theoretical guidance on which moderating factors should be considered as focus variables.

In this study, we utilise a weighted-average least squares (WALS) routine, which is a combination of Bayesian and frequentist approaches to model selection. It is frequentist in that it executes preliminary orthogonal transformations of the auxiliary regressors by constrained least squares. It is also Bayesian because it uses a Bayesian weighting scheme to obtain desirable theoretical properties after implementing a semi-orthogonal transformation to the auxiliary regressors. Both the WALS and BMA compute a weighted average of the conditional estimates, taking account of the focus variables and all possible combinations of the auxiliary variables (De Luca and Magnus, 2011). Whereas BMA calculates posterior inclusion probabilities (*PIPs*) to indicate which auxiliary variables should be included in the 'true' model, WALS rely on t-values. The common rule is to include covariates with  $PIPs > 0.5$  in BMA and with t-values of  $|1|$  or greater in WALS. This criterion is based on Masanjala and Papageorgiou (2008), who demonstrate that a *t-ratio* of  $|1|$  in WALS corresponds to a *PIP* of 0.5 in BMA.

Amini and Parmeter (2012) compare the performance of BMA, WALS and the frequentist Mallows model averaging (MMA) method in the context of growth regressions. They demonstrate that all three successfully replicate 3 earlier studies based on BMA, producing coefficient estimates that are similar in sign and magnitude. Furthermore, the standard errors obtained from WALS lie between the BMA standard errors at the low end and the MMA standard errors at the top end. In addition, WALS is based on transparent ignorance about the auxiliary covariates (moderating factors) and its model space is a linear function of the auxiliary parameters to be estimated (De Luca and Magnus, 2011; Magnus et al., 2010). Therefore, WALS has a much lower computational time cost compared to BMA, where the model space is exponential in the number of auxiliary variables.

In the context of meta-analysis, Havranek et al. (2017) compares BMA with frequentist Mallow model averaging (MMA) routine whereas Campos et al. (2019) compares BMA with WALS. Both studies report

that results from Bayesian and frequentists methods generally concur.<sup>2</sup> These findings are in line with others comparing BMA and WALS in the context of empirical growth models.<sup>3</sup> We therefore prefer WALS because of its bounded risk profile and the transparent ignorance it allows for in the selection of the focus variable(s). The latter quality is particularly important in the context of multivariate meta-regression because there is no theoretical guidance about the relevant set of focus regressors. The only focus regressor for which consensus exists is precision (the inverse of the standard error), which is carried over from the bivariate meta-regression model (model 4b in the main text). Therefore, we use precision as the focus regressor and allow for model uncertainty by treating all moderating variables as auxiliary regressors. The latter consist of 26 binary indicators and 4 continuous variables, which we code from the research field to measure the observable sources of heterogeneity.<sup>4</sup>

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<sup>2</sup> Greco et al. (2015) compare Bayesian and frequentist model averaging approaches in a meta-analysis of the evidence on mortality effects of anaesthetic drugs. The authors report that the results from the frequentist multi-level network meta-analysis (NMA) are comparable to those obtained with the Bayesian NMA approach.

<sup>3</sup> De Luca and Magnus (2011) and Magnus et al. (2010) report that WALS provides similar results to BMA but with a better risk profile and lower computational time costs.

<sup>4</sup> It must be noted that neither the WALS nor the BMA routine precludes the risk of multicollinearity, which could lead to well-known statistical problems such as unstable coefficients, large standard errors, and sign reversals in least squares estimators. However, simulation results have shown that HMs have better tolerance to multicollinearity (see, Shieh and Fouladi, 2003; Yu et al., 2015).

#### Box 4: Publication probabilities and ‘true’ effects based on Andrews and Kasy (2019)

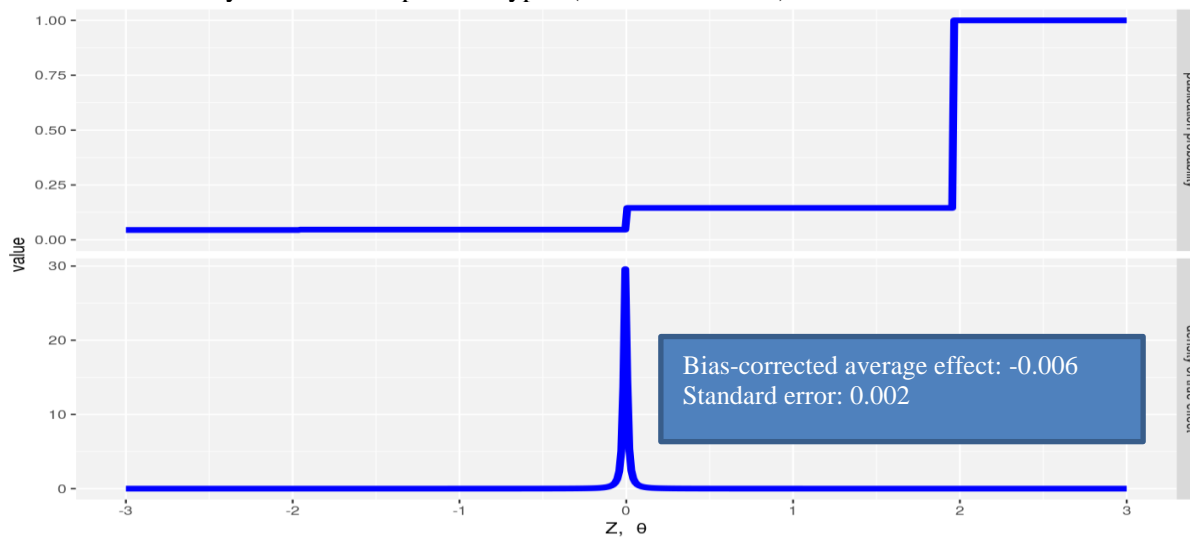
The graphs below are produced using the application provided by Andrews and Kasy (2019), which can be accessed at: <https://maxkasy.github.io/home/metastudy/>

The underlying non-parametric model allows for: (i) obtaining the probability of publication given the t-statistic associated with each effect-size estimate, and (2) the distribution of true effects in the latent population of studies.

The graphs are produced by allowing for both positive and negative t-values as some primary studies report negative spillovers or own-R&D effects; and the latter are not excluded from the hierarchical model estimations we provide in the main text.

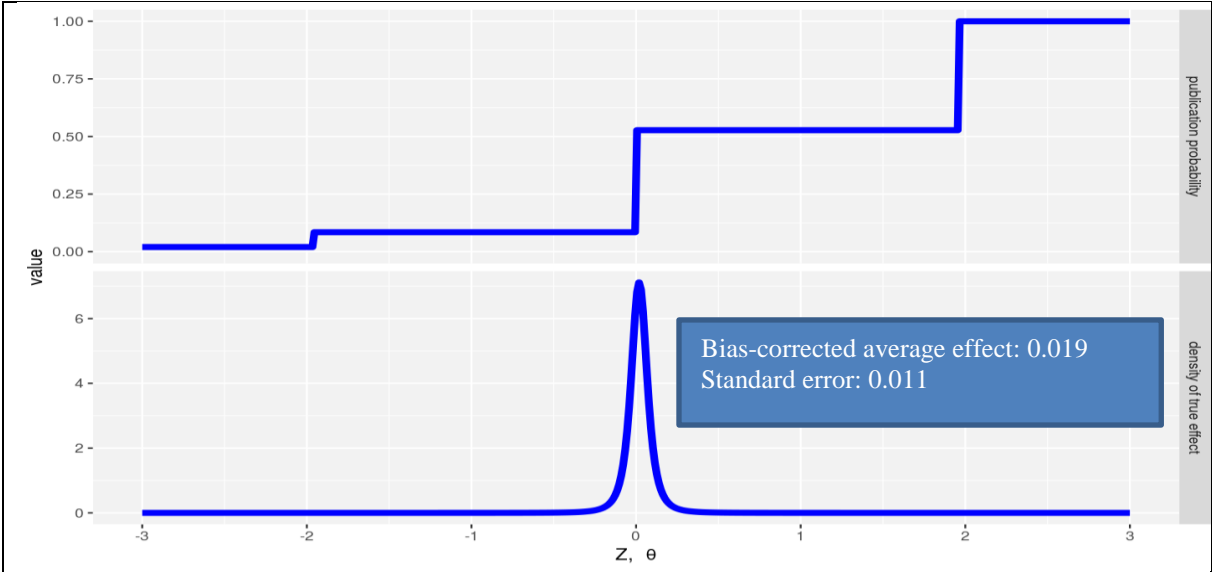
The results indicate that the productivity effect of spillovers is negative (-0.006) and significant! Indeed only the productivity effect of own R&D (0.019) is positive and significant at 10%. This is in line with our finding that the productivity effects of own R&D are usually larger than the spillover effects. However, we are of the view that the estimator proposed by Andrews and Kasy (2019) is susceptible to downward bias – as argued in main text.

##### 1. Productivity effect of all spillover types (983 observations)

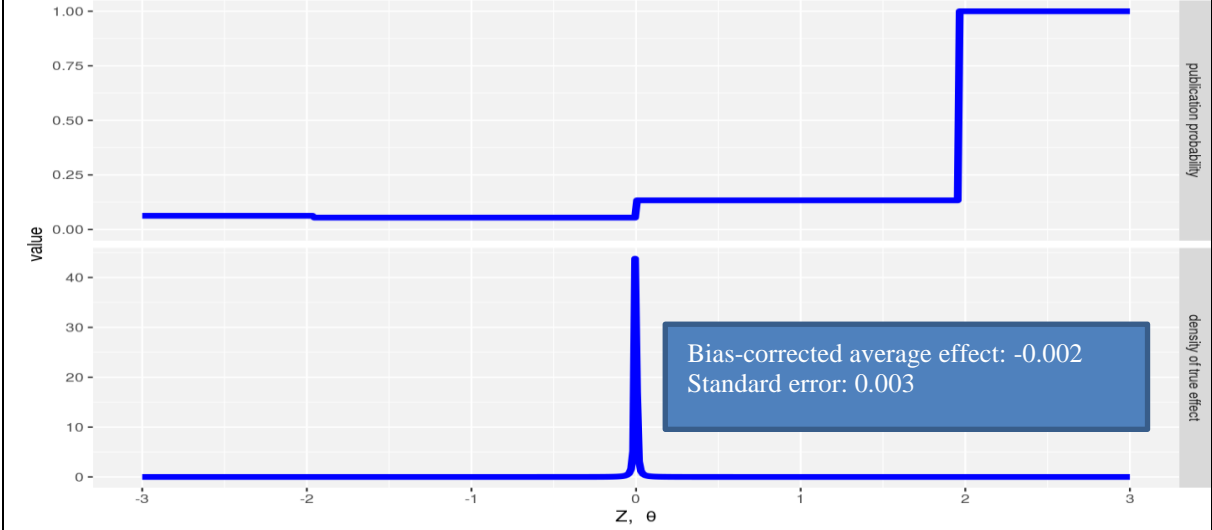


##### 2. Productivity effects of own R&D (501 observations)

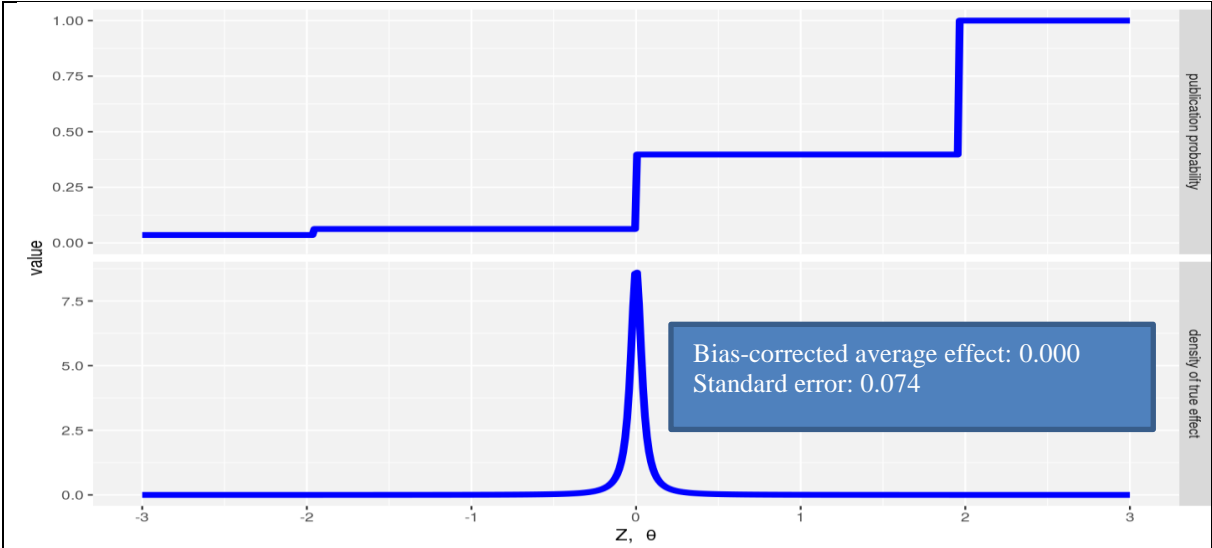




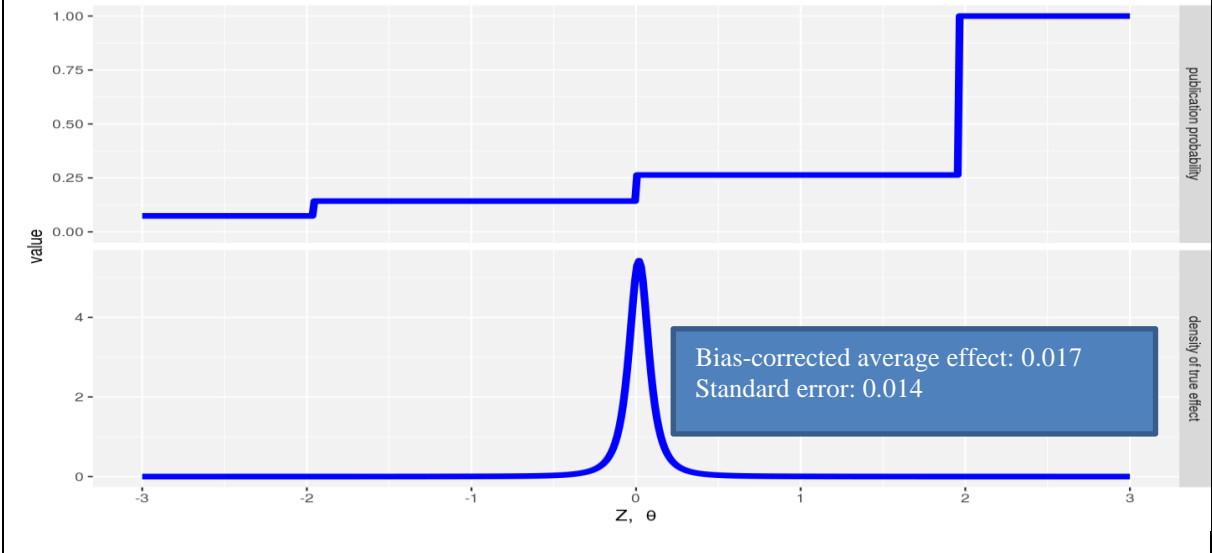
3. Productivity effects of knowledge spillovers (557 observations)



4. Productivity effects of mixed spillovers (96 observations)



5. Productivity effects of rent spillovers (327 observations)



### **Box 5: Primary studies included in the meta-analysis**

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